

CURRICULUM VITAE

FOR

PAINTER, Marvin J.

**Department of Management and Marketing
Edwards School of Business**

1. PERSONAL:

Born: February 1, 1954

2. ACADEMIC CREDENTIALS:

Ph.D., University of Saskatchewan, 1993, College of Graduate Studies, Agricultural Economics with a specialization in Agricultural Finance.

M.B.A., University of Saskatchewan, 1977, College of Graduate Studies.

B. Comm., University of Saskatchewan, 1976, College of Commerce, Finance

3. OTHER CREDENTIALS:

Certified Management Consultant (C.M.C), 1993 to 2001, Member of the Institute of Certified Management Consultants of Saskatchewan.

4. APPOINTMENTS AND PROMOTIONS (U OF S):

Department Head, July 2008 to present, Department of Management and Marketing, Edwards School of Business.

Wilson Centre Scholar, W. Brett Wilson Centre for Entrepreneurial Excellence, University of Saskatchewan. July 2007 to present.

Director, W. Brett Wilson Centre for Entrepreneurial Excellence, University of Saskatchewan. July 2007 to May 2008.

Professor, With Tenure, July 2006 to present, Department of Management and Marketing, Edwards School of Business.

Associate Professor, With Tenure, July 2000 to June, 2006, Department of Management and Marketing, College of Commerce.

Associate Professor, With Tenure, July 1997 to June 2000, Department of Accounting, College of Commerce.

Assistant Professor, Tenure-track, July 1996 to June, 1997, Department of Accounting, College of Commerce.

Assistant Professor, Without Tenure, August, 1993 to June, 1996, Department of Accounting, College of Commerce.

Part Time Instructor, May, 1990 to December 31, 1992, Department of Finance and Management Science, 2nd, 3rd year and M.B.A. Courses in Finance, College of Commerce.

Assistant Professor, Without Tenure, July, 1989 to June, 1990, Department of Finance and Management Science, College of Commerce.

Assistant Professor, Without Tenure, July, 1987 to June, 1988, Department of Finance and Management Science, College of Commerce.

Instructor, Without Tenure, July, 1981 to June, 1985, Department of Finance and Management Science, College of Commerce.

Instructor, Without Tenure, July, 1977 to June, 1978, Department of Finance, College of Commerce.

5. ASSOCIATE MEMBERSHIPS:

ESB Faculty Representative the College of Agriculture and Bioresources, University of Saskatchewan. 1997 to present.

ESB Faculty Representative to the College of Engineering, University of Saskatchewan, 2007 to present.

ESB Faculty Representative to the College of Pharmacy and Nutrition, University of Saskatchewan, 2010 - present.

Agribusiness Program Committee, College of Agriculture and Bioresources, University of Saskatchewan, 2007 to present.

Associate member of the Department of Bioresource Policy, Business and Economics, College of Agriculture and Bioresources, University of Saskatchewan. 1996 to present.

Member of Steering Committee, Feeds Innovation Institute. Type A Research Centre, College of Agriculture and Bioresources, University of Saskatchewan. 2008 to present.

Member and Vice-Chair of the Saskatchewan Agri-Food Equity Fund Investment Review Committee. 1998 to 2008.

Member of the Saskatchewan Technology Adoption and Demonstration Fund Advisory Board. 1999 to 2002.

Member of the Saskatoon Chamber of Commerce Agribusiness Committee (to promote agribusiness development in the Saskatoon area). 1997 to 2002

Member of the "Mentors Forum" for Saskatoon Regional Economic Development Authority Angel Investors Network (2001)

Member of the Advisory Board of Saskatoon Tapping Industrial Potential (STIP) 1995. STIP was launched by the Saskatoon Regional Economic Development Authority to identify needs, provide assistance, and offer continuing follow-up support to industrial firms in the city of Saskatoon and immediate area.

6. LEAVES:

Sabbatical Leave, July 1, 2006 to June 30, 2007
 Sabbatical leave, July1, 1999 to June 30, 2000.

7. HONOURS (MEDALS, FELLOWSHIPS, PRIZES):

Awarded “Best Paper Award” by The Clute Institute for Academic Research for presentation of “The Portfolio Diversification Impact of a Farmland Real Estate Investment Trust” at the 2010 International Applied Business Research Conference, Orlando, Florida. January 4-6, 2010.

Awarded MBA Professor of the Year in the Masters in Business Administration Program (2006).

Awarded Teaching Excellence Award in the Masters in Professional Accounting Program (2002). Sponsored by the Institute of Chartered Accountants of Alberta.

Nominated for Most Effective Professor in the College of Commerce Undergraduate Program, 2002 – 2003 academic year.

Nominated for Most Approachable Professor in the College of Commerce Undergraduate Program, 2002 – 2003 academic year.

8. PREVIOUS POSITIONS RELEVANT TO U OF S EMPLOYMENT:

Senior Management Consultant, KPMG, Saskatoon, April, 1988 to June, 1989, Management Consulting.

President, T.C. Enterprises Ltd., Watson, Saskatchewan, July, 1978 to June, 1987, and a member of the Board of Directors until 2003. T.C. Enterprises is a retail and service business in Watson, Saskatchewan. The President's position included the management of up to 50 employees.

9. TEACHING RECORD:

<u>2011-12</u>	<u>Students</u>
Comm 447 – Entrepreneurship and Small Bus Mgt	30
EBAC 52 – Venture Management	8
 <u>2010-11</u>	
Comm 447 – Entrepreneurship and Small Bus Mgt	29
EBAC 52 – Venture Management	12

<u>2009-10</u>	<u>Students</u>
Comm 447 – Entrepreneurship and Small Bus Mgt	21
MBA 841 - Entrepreneurship and Small Bus Mgt	29
MBA 992 – Management Consulting Project	35
MPACC 809 - Entrepreneurship and Small Bus Mgt	68
<u>2008-09</u>	
Comm 447 – Entrepreneurship and Small Bus Mgt	12
MBA 841 - Entrepreneurship and Small Bus Mgt	20
MBA 872 – Global Agribusiness Management	4
MBA 992 – Management Consulting Project	19
MPACC 809 - Entrepreneurship and Small Bus Mgt	68
<u>2007-08</u>	
MBA 848 – Global Strategy and Entrepreneurship	16
MBA 820 – The New Era in Agribusiness	7
MBA 992 – MBA Research Project	5
MPACC 809 – Entrepreneurship and Small Bus Mgt	66
<u>2006-07 (Sabbatical)</u>	
<u>Agribusiness Program: Lincoln University, New Zealand</u>	
MGMT 340 – Agribusiness Strategic Management (guest lecturer-5 classes)	60
<u>MBA Program: Assumption University, Thailand</u>	
BF 6704 – Investment	54
BF 6993 – Research Project in Finance	35
<u>2005-06</u>	
MBA 820 – The New Era in Agribusiness	3
MBA 849 – International Business	4
MBA 992 – MBA Research Project	4
MPACC 809 – Entrepreneurship and Small Bus Mgt	64
<u>2004-05</u>	
MBA 820 – The New Era in Agribusiness	6
MBA 821 – Strategic Agribusiness Planning	4
MBA 822 – Strategic Agribusiness Management	3
MBA 992 – MBA Research Project	3
MPACC 809 – Entrepreneurship and Small Bus Mgt	64
<u>2003-04</u>	
MBA 820 – The New Era in Agribusiness	19
MBA 821 – Strategic Agribusiness Planning	3
MBA 992 - MBA Research Project	5
MPACC 809 – Entrepreneurship and Small Bus Mgt	63
<u>2002-03</u>	
Comm 303 – Government Policy in Canada	420

Comm 492 – Agribusiness Venture Management	29
MPACC 809 – Entrepreneurship and Small Bus Mgt	51
<u>2001-02</u>	<u>Students</u>
Comm 303 – Government Policy in Canada	425
Comm 492 – Agribusiness Venture Management	43
MPACC 809 – Entrepreneurship and Small Bus Mgt	11
BAC 36 - Personal Financial Planning	26
<u>2000-01</u>	
Comm 303 – Government Policy in Canada	430
Comm 492 – Agribusiness Venture Management	25
MPACC 809 – Entrepreneurship and Small Bus Mgt	23
BAC 36 - Personal Financial Planning	25
MBA 898 – Special Projects	1
<u>1999-00 (Sabbatical)</u>	
BAC 36 - Personal Financial Planning	24
MPACC 809 – Entrepreneurship and Small Bus Mgt	22
<u>1998-99</u>	
Comm 303 – Government Policy in Canada	430
MBA 992 - Project in Business Research Methodology	45
MPACC 809 – Entrepreneurship and Small Bus Mgt	19
BAC 26 - Finance	25
BAC 36 - Personal Financial Planning	24
MBA 898 - Special Projects	2
<u>1997-98</u>	
Tax 315 - Taxation in Canada	90
Tax 315 - Taxation in Canada	90
MBA 992 - Project in Business Research Methodology	40
MBA 898 - Special Projects	1
BAC 26 - Finance	25
BAC 36 - Personal Financial Planning	18
Comm 492 – Agribusiness Venture Management	25
<u>1996-97</u>	
Comm 101 - Introduction to Business	140
MBA 992 - Project in Business Research Methodology	34
BAC 26 - Finance	60
MBA 898 - Special Projects	2
<u>1995-96</u>	
Tax 315 - Taxation in Canada	150
MBA 750 - Economic Environment in Business	22
MBA 992 - Project in Business Research Methodology	33
BAC 26	60
MBA 898 - Special Projects	4

<u>1994-95</u>	<u>Students</u>
Tax 315 - Taxation in Canada	120
MBA 750 - Economic Environment in Business	38
MBA 992 - Project in Business Research Methodology	26
BAC 26	60
MBA 898 - Special Projects	2
 <u>1993-94</u>	
Tax 315 - Taxation in Canada	120
MBA 750 - Economic Environment in Business	26
MBA 992 - Project in Business Research Methodology	30
 <u>1990 - 92</u>	
Finance 260 - Introduction to Finance	120
Finance 363 - Intermediate Corporate Finance	120
MBA 806 - Financial Management	40
BAC 26 - Managerial Finance	200
 <u>1989 - 90</u>	
Finance 260 - Introduction to Finance	150
Finance 363 - Intermediate Corporate Finance	100
BAC 26 - Managerial Finance	40
 <u>1987 - 88</u>	
Finance 260 - Introduction to Finance	50
Finance 363 - Intermediate Corporate Finance	160
MBA 808 - Managerial Economics	30
 <u>1981 - 85</u>	
Finance 260 - Introduction to Finance	700
Finance 363 - Intermediate Corporate Finance	250
Finance 367 - Security Analysis	150
MBA 806 - Financial Management	30
 <u>1979 - 81</u>	
Accounting 120 - Introduction to Accounting	40
Quant 194 - Statistics 1	20
Economics 101 - Introduction to Economics	30
 <u>1977-78</u>	
Mgt 141 - Introduction to Business	150
Finance 262 - Introduction to Finance	150
BAC 12 - Managerial Economics	30

10. THESES SUPERVISED:

M.Sc. and Ph.D.:

Jeremy Karwandi, M.Sc. The Impact of Social Net works on Firm Performance in Clustered Communities 2008 (Committee Chair). Thesis accepted.

Wallace Lockhart, Ph.D. Does Objective Information Verify the Qualitative Estimates of Access and/or Quality Provided by Physicians in Canada. 2007 (Committee Chair). Thesis accepted.

Robin D'Arcy, M.Sc. Vertical Structures and Industry Arrangements for the Saskatoon Berry Industry. 2001 (Committee Member). Thesis accepted.

Brad Marceniuk, M.Sc. The Role of Large Hog Operations in Diversifying Farm Assets. 2001 (Committee Member). Thesis accepted.

Sandra Hadersbeck, M.Sc. Saskatchewan's Aboriginal People and Their Participation in the Northern Mining Industry: A Case Study. 1998 (External Examiner). Thesis accepted.

Asim Maqbool, Ph.D. Evaluation of Sustainable Land Management on Saskatchewan Farms. 1997 (Committee Member). Thesis accepted.

Lawrence Sawatsky, M.Sc. An Arbitrage Pricing Theory Analysis of the Community Based Land Trust Model for Agriculture. 1997 (Committee Member). Thesis accepted.

Andrea Girodat, M.Sc. The Adoption of On-Line Information Systems Among Saskatchewan's Farming Community. 1996 (External Examiner). Thesis accepted.

Safdar Hosseini, Ph.D. The Aggregate Impact of the Whole-Farm Approach to Farm Income Support Programs. 1995 (Committee Member). Thesis accepted.

Tom Allen, M.Sc. Transaction Costs and the Crowding Out of Rye from the Domestic Feed Market. 1995 (External Examiner). Thesis accepted.

MBA 992 Projects Supervised:

1. Cameco – Feasibility study for uranium mining technology (2011)
2. Health Information Business Plan (2011)
3. Saskatchewan Research Council – Social Media Plan and Policy Development (2010)
4. Enterprise Saskatchewan – International Marketing analysis of Mexico (2010)
5. ISIS Health Information Resource Group –Marketing Strategy (2010)
6. Enterprise Saskatchewan – Analysis of the Energy Industry in India (2010)
7. Enterprise Saskatchewan – Analysis of Mahindra Corp International Investments, India (2010)
8. Enterprise Saskatchewan – Saskatchewan Trade Policy Analysis (2010)
9. Enterprise Saskatchewan – Saskatchewan Investment Attraction Strategy (2010)
10. Enterprise Saskatchewan – Renewable Fuels Business Plan in Saskatchewan (2010)
11. SPCA – Market Research Study (2010)
12. Saskatchewan Research Council – Sustainability Reporting Feasibility (2010)
13. Saskatoon Airport Authority – Economic Impact study (2010)
14. Interpretive Studies in Health – Business Plan (2010)
15. Industry Liaison Office U of S – Market Research Study (2010)
16. Sherbrooke Community Centre – Business Plan (2010)
17. Saskatoon Ideas Inc – Urban Playground Business Plan (2010)
18. Saskatoon Ideas Inc – River Landing Business Plan (2010)

19. Saskatchewan Research Council – Proposals Strategy and Template Development (2010)
20. AREVA – Feasibility Study (2010)
21. Saskatchewan Research Council – Marketing Strategy (2010)
22. Industry Liaison Office U of S – Commercialization Feasibility Assessment (2010)
23. SIAST – Business Plan (2010)
24. Novozymes – New Product Market Assessment (2010)
25. Saskatoon Youth Soccer Inc. – Marketing Strategy (2010)
26. City of Saskatoon – Co-generation Feasibility Study (2010)
27. Saskatchewan Abilities Council – Business Plan (2010)
28. Enterprise Saskatchewan – Impact of Federal Government Spending on Saskatchewan Economy (2010)
29. Military Path of History – Museum Business Plan (2010)
30. Ade Therapeutics inc. – Commercialization Feasibility Study (2010)
31. Saskatchewan Research Council – Aboriginal Forestry Plantation Business Plan (2009)
32. Aparna’s Designer Cottons – Business Plan (2009)
33. Saskatchewan Association of Optometrists – The Eye See Eye Learn Clinic Business Plan (2009)
34. Viterra – An Assessment of Loyalty Rewards Programs for Viterra (2009)
35. Tourism Saskatoon – Economic and Social Impact of the Saskatoon Blades on the City of Saskatoon (2009)
36. Saskatchewan Research Council – Creating a Sustainable Forestry Plantation in Saskatchewan (2009)
37. Saskatchewan Association of Rehabilitation Centres – Financial Training Model for SARC Member Agency Boards of Directors (2009)
38. Saskatoon Health Region – Provincial Medical Genetics Services Business Plan (2009)
39. Parkland College – Balanced Scorecard Model and Assessment (2009)
40. New Wave Construction Services – Fiber Optical Service Feasibility Study (2009)
41. Lung Association of Saskatchewan – Business Plan for New Product (2009)
42. West Central REDA – Kindersley Cultural Heritage Centre Feasibility Study (2009)
43. Global Carbon Credit Trading – Business Plan (2009)
44. City of Saskatoon - Multi Unit Complex Water Conservation Study (2009)
45. Cameco - Assessment of the Political and Economic Climate in Niger (2009)
46. West Wind Aviation, Strategies for Anticipated Mine-Site Air Transport Demand: 2009-2014 (2008)
47. Ministry of Agriculture, Forestry and Fisheries, Government of Japan – Value Creation of Canadian Beef in the Japanese Market (2008)
48. Wilson Centre for Entrepreneurial Excellence – Changes within the Technology Transfer Sector (2008)
49. Polyethelene Pulverizing Plant – Feasibility Study for plant in Saskatoon (2008)
50. Wilson Centre for Entrepreneurial Excellence – An Engine for Economic Development: A Framework for the College of Engineering based on the Experience of Ireland (2008)
51. Outlook Micro-Distillery – Feasibility assessment of a potato-based vodka micro-distillery in Saskatchewan (2008)
52. Pulse Canada – Securing Strategic Value from Pea Fraction innovations (Industry Report) (2006)
53. XYZ Corporation: Outsourcing Communication Barriers in Vietnam (2006)
54. Ozinor Industries: Marketing Research study for the Medical Industry in the United Kingdom (2006)
55. Sinochem (U.S.): Assessment of an Enterprise Resource Planning model for Inventory (2006)
56. Potash Corporation of Saskatchewan - Feed Supplement Marketing Strategy for China (2005)
57. Swift Current Cull Cow Meat Processing – Feasibility study for a Swift Current beef processing plant (2005)
58. Sino-Chem (China) - North American and Chinese Cultural Differences and Their Reflection in Human Resources Management Strategies

59. SinoFert (China) – Feasibility Study for Fujian 200,000 tonne Compound Fertilizer Plant in China (2004)
60. Cogema - Uranium Ore Grade, Yellowcake Production and their Effect on Milling Costs (2004)
61. Universal Trucks (1978) Ltd. Case Study (2004)
62. Challenges for Brazilian Agribusiness (2004)
63. IfraReady Food Products – Activity Based Costing System (2004)
64. Blackstrap Winter Sports Park – Marketing Research and Marketing Strategy Development (1999)
65. Saskatoon Prairieland Exhibition Corp. – Image Study and Marketing Strategy (1999)
66. Saskatchewan Department of Agriculture and Food and The Agriculture Institute of Management in Saskatchewan – Analyzing Community Business Organizational Structures from an Investor’s Perspective (1999)
67. InfraReady Products Limited – Market Research in the North East United States (1999)
68. Prairie Agricultural Machinery Institute – Low Cost Prairie-Built Combine Market Research Study (1999)
69. Saskatoon District Health – The Supply and Demand for Saskatoon District Health Nurses: A Synopsis of Five Key Portfolios (1999)
70. University of Saskatchewan Students’ Union – University of Saskatchewan Students’ Union Feasibility Study and Business Plan (1999)
71. Saskatoon Housing Initiatives Partnership – Feasibility Study (1999)
72. Saskatoon Warehouse Artspace – Relocation Evaluation (1999)
73. Canadian Industrial Hemp Oil and Seed Industry Feasibility Study (1999)
74. Saskatoon Star Phoenix – AgWorld Marketing Plan (1999)
75. D.Black Communications – Business Plan and Marketing Strategy (1999)
76. Saskatoon District Health – A Study of Rates, Patterns, Relationships and Factors Contributing to Sick Time Usage by Registered Nurses (1999)
77. Public Legal Education Association of Saskatchewan – Business Plan (1999)
78. China International Publishing Group – Market Feasibility Report (1998)
79. Department of Computing Services and Office of Communications, University of Saskatchewan – Internet Advertizing Study (1998)
80. Saskatoon District Health: Public Health Services – International Travel and Immunization Clinic and Occupational Immunization Clinic Business Plan (1998)
81. Saskatoon Star Phoenix – Saskatoon Readership and Marketing Survey (1998)
82. Lucky Frozen Chinese Food Inc. – Feasibility Study and Business Plan (1998)
83. Saskatchewan Association of Rehabilitation Centres – SARCAN Survey for Saskatchewan (1998)
84. Concorde Food Services – Pizza Hut Market Survey in Saskatoon (1998)
85. College of Physical Education – Business Plan and Professional Institute Feasibility Study (1998)
86. An Analysis of Moving Average Systems for Generating Investment Decisions (1998)
87. Cowboy Ranch House – Feasibility Study (1998)
88. Novatex Serigraphics Inc. – Business Plan (1998)
89. Calder Centre, Saskatoon District Health – provincial Resource Program Survey (1998)
90. Marian Gymnastics Club – Business Plan (1998)
91. Newcourt Credit Group – Complete Fundamental Analysis (1998)
92. Digital Environmental Management Inc. – Market analysis of the geographic information systems industry (1998)
93. University of Saskatchewan Aboriginal Caucus – Understanding Aboriginal Issues at the University of Saskatchewan: A Survey of Aboriginal Students (1998)
94. Saskatchewan Agriculture and Food – Bison Feedlot Business Plan (1998)
95. Kitsaki Development Corporation – Aboriginal Cultural Tourism in Saskatchewan: Measures of Attitudes, Opinions, and Preferences of First Nations (1997)

96. Saskatchewan Pharmaceutical Association – An Evaluation of the Saskatchewan Trial Prescription Program (1997)
97. Survey of Affinity Programs – Market Research for Alumni and Development Office, University of Saskatchewan (1997)
98. Yield Monitor Market Study – Market Research on yield monitoring devices for Agrtron Enterprises (1997)
99. Saskatoon Symphony – Marketing Survey and Marketing Strategy (1997)
100. Agriculture and Agri-Food Canada – Market Research for the AAFC Nuclear Magnetic Resonance Instrument (1997)
101. HTS Technologies Inc. – Business and Strategic Plan (1997)
102. Saskatoon District Health – Marketing Proposal: F.I.T. for Active Living Program (1997)
103. Ag-West Biotech Inc. – Commercial Viability of a Fee-For-Service Plant Transformation Facility (1997)
104. Riverbend Plantations Inc. – Strategic Business Plan (1997)
105. Saskatoon Tribal Council – Ecotourism Feasibility and Marketing Plan (1997)
106. The Lakewood Committee – Lakewood Civic Centre Feasibility Study for Additional Facility Construction and Operation (1997)
107. Canblue Enterprises Ltd. – Market Research Report for a New Massage Tool: “Backaid” (1997)
108. Saskatoon Services for Seniors – Marketing Feasibility Plan (1997)
109. Gourmet Baker – Production Capacity Utilization Analysis (1997)
110. Saskatoon District Health- Determining Management Competencies for SDH Maintenance and Energy Services (1997)
111. Saskatoon Home Builders’ Association – membership survey (1996)
112. Volume Independent Purchasers – Market Research Study (1996)
113. Saskatchewan Place – Market Research Study (1996)
114. Saskatoon Air Services Group – Marketing Research Study (1996)
115. SIAST – Human Resources Plan (1996)
116. Hook Outdoor Advertising – Marketing Research Study (1996)
117. Saskatchewan Institute on Prevention of Handicaps – Folic Acid Awareness Study (1996)
118. Department of Computing Services – Marketing Research (1996)
119. Heart and Stroke Foundation – Corporate Fund Raising Strategy (1996)
120. Sci-Tech Instruments – Marketing Research (1996)
121. Equitable Life Insurance Company – Marketing Research (1996)
122. Communications, Energy, and Paperworkers’ Union Local 1120 – Member Survey (1996)
123. Saskatoon and District Health Board – Evaluation of the Home Care Program (1996)
124. Saskatchewan Wheat Pool – Feasibility of Cleaning Grain in Saskatchewan (1996)
125. First Nations Environmental Consulting – Feasibility Study (1996)
126. University of Saskatchewan: Office of Public Relations – Internet Survey (1996)
127. Agriculture Canada – Feasibility of Producing Bio-Diesel in Saskatchewan (1996)
128. Electronic Home Controls – Feasibility Study (1996)
129. Pound-Maker Agventures Ltd. – Feasibility Study for fertilizer production (1996)
130. Saskatoon Homebuilders Association – Member Survey and Marketing Plan Development (1996)
131. International Marketing Research Study for a Pre-Cooked Lentil (1995)
132. Market Analysis and Feasibility Study for Extended Child Care in Saskatoon (1995)
133. Preliminary Market Study for a Coated Dried Apple Product (1995)
134. Area Opportunities Survey for Tisdale, Saskatchewan (1995)
135. Preliminary Market Study for a Vegetable Burger Product (1995)
136. Which Companies in Saskatchewan Should Implement ISO 9000? (1995)
137. Market Research Study for a Mineral Spa in Saskatoon (1995)
138. Big Quill Resources Ltd. – Business Plan (1995)
139. Carleton Trail REDA – An Exploration of the Value-Added Food Processing Chain (1995)

140. Lashburn Pulse Crop and Seed Processing Plant – Feasibility Study (1995)
141. Wrangler Fine Foods – Market Preview for Lentil Butter (1995)
142. Saskatoon Services for Seniors – Business Plan (1995)
143. Campus Computer Store – Marketing Plan (1995)
144. Technical Shop Services – Marketing Plan (1995)
145. Country Choice Meats – Feasibility Study (1995)
146. Saskatchewan Research Council Tech – Response Project Evaluation (1995)
147. Potash Interpretive Centre – feasibility Study (1995)
148. Riverside Badminton and Tennis Club – Business Plan (1995)
149. Preliminary Business Plan for R & D All Terrain (1994)
150. Meewasin Valley Gifts – Business Plan (1994)
151. Marketing Plan – Straight Flush Product (1994)
152. Awareness, Understanding, and Perceptions of Agricultural Biotechnology in Saskatoon (1994)
153. Business Development in Northern Saskatchewan (1994)
154. Compu-Hands Inc. – Business Plan (1994)

11. BOOKS, CHAPTERS IN BOOKS, EXPOSITORY AND REVIEW ARTICLES:

Lindsay, Kelly, Marv Painter, and Eric Howe. 1997. “Impact of the Changing Aboriginal Population on the Saskatchewan Economy: 1995 – 2045”, in **Saskatchewan and Aboriginal Peoples in the 21st Century: Social, Economic and Political Changes and Challenges**. Print West Publishing Services, Regina, Saskatchewan.

Painter, Marvin J. 1993. “The Land Tenure and Financial Impacts of a Widely Held Liquid Secondary Market for Farmland in Saskatchewan”, Ph. D. Thesis.

Course Teaching Manuals

Painter, Marvin J. 2011. **Venture Management: Building Your Business with a Business Plan** – course manual for Comm 447.3 and EBAC 52.3 (updated annually).

Painter, Marvin J. 2011. **Entrepreneurship and Small Business Management** – this is a 400-page manual developed for MPACC 809 (Masters in Professional Accounting Program) (updated annually).

Brown, Bill and Marvin J. Painter. 2011 **Agribusiness Venture Management: Preparation of a Business Plan** – course manual for AGECE 495.3.

Painter, Marvin J., 2009. **Global Agribusiness Management** – this is a 340-page manual developed for MBA 872.

Painter, Marvin J., Tom Allen, Bill Brown, and Brooke Dobni, 2009. **The Agribusiness Entrepreneurship Program Manual** – This is a comprehensive four-module manual developed for agribusiness managers and executives, covering all functions of agribusiness management (updated annually between 1998 and 2009).

Painter, Marvin J. 2007. **Business Plan Workshop Series** – This is a comprehensive business planning manual developed for Ag-West Bio, which is used to deliver the annual Ag-West workshop series. (updated annually to 2007).

Painter, Marvin J. 2005. **Strategic Agribusiness Planning** – this is a 200-page manual developed for MBA 821.

Painter, Marvin J. 2004. **Agricultural Commercialization and Venture Management** – This 250-page manual was used for a course of the same name for credit towards an Agricultural Masters in Business Administration at Tsinghua University, Beijing, China. This course was delivered by Dr. Painter in April/May of 2004 in China to 22 students.

Painter, Marvin J., and Bill Brown 2003. **Agribusiness Venture Management** – this is a 250-page manual used for Commerce 492.3: Agribusiness Venture Management, which is a business-planning course (required capstone) for agriculture students taking an agribusiness minor (updated annually up to 2003). This manual was also being used at SIFC to teach Admin 203.

Brown, Bill and Marvin J. Painter 2003. **Agribusiness Capstone: Ag Ec 75.6** – this is a 125 page manual used to deliver the capstone course for Ag Ec 75.6 in the College of Agriculture.

Painter, Marvin J. 2002. **Personal Financial Planning** – this is a 280-page manual that is used for delivery of personal financial planning seminars and workshops as well as for BAC 36: Personal Financial Planning, which is a certificate course in the Business Administration Certificate Program (updated annually up to 2002).

Painter, Marvin J., 2002. **Government Policy in Canada** – this is a 300-page manual that is used for Commerce 303.3: Government Policy in Canada, a core course in the College of Commerce undergraduate curriculum (updated annually from 1993 (Tax 315) to 2002).

Painter, Marvin J. 1999. **MBA 992: Project in Business Research Methodology** – this is a 160-page manual used in the applied business research course in the MBA program (updated annually up to 1999).

Teaching Cases Written

South Valley Winery (2006)

Saskatchewan Wheat Pool (2004)

Thomson Meats Ltd. - formerly TML Foods (2004)

TML Foods Inc. – TML Foods Inc. of Melfort, Saskatchewan, a publicly traded meat processor. (2000)

Plains Milling Company Ltd. – developing a semolina milling facility in Saskatchewan. (1999)

Peaco Processing Ltd. – developing a pea processing plant near Melfort, Saskatchewan. (1999)

Strawtegic Inc. – developing a strawboard production plant in Saskatchewan. (1999)

Trucking To Port – feasibility assessment for method of grain transportation in Canada. (1999)

Saska Pasta Ltd. – developing a pasta production facility in Saskatchewan. (1999)

12. PAPERS IN REFEREED JOURNALS:

In Progress:

Gold, Black Gold, and Farmland: Should they all be in your Investment Portfolio? To be sent to The International Journal of Agricultural Management when completed.

In Review:

Published:

Painter, Marvin J. 2011. "Is Farmland as good as Gold?" *Economics Research International* (ISSN: 2090-2131). Hindawi Publishing Corp., New York, NY. Volume 2011. Pages 1 – 8. December, 2011.

Painter, Marvin J. 2010. "Equity Financing and Investment Opportunities in Canadian Primary Agriculture" *Australian Farm Business Management Journal* (ISSN 1449-5937). Australian Farm Business Management Network. Charles Sturt University, Orange, Australia. Volume 7 – no 1. Pages 11-20. November, 2010.

Painter, Marvin J. 2010. "The Portfolio Diversification Impact of a Farmland Real Estate Investment Trust" *International Business and Economics Research Journal* (ISSN: 1535-0754). Volume. 9, Number 5. The Clute Institute for Academic Research, Littleton, Colorado. Pages 115 - 124. May 2010.

Painter, Marvin J. 2009. "The Farmland Investment Market in Canada" *Journal of International Farm Management*. Journal of the International Farm Management Association. Vol. 5, Ed. 1. Pages 1 – 17. November 2009.

Eves, Chris and Marvin J. Painter. 2008. "A Comparison of Farmland Returns in Australia, Canada, New Zealand and the United States" *The Australian and New Zealand Property Journal*. Australian Property Institute and the Property Institute of New Zealand. Pages 588-598. September 2008.

Painter, Marvin J. 2008. "Is Canadian Farmland Overpriced?" *2008 Journal of the American Society of Farm Managers and Rural Appraisers*. American Society of Farm Managers and Rural Appraisers. Pages 93-107. September 2008.

Painter, Marvin J. and Chris Eves. 2008. "The Financial Gains from Adding Farmland to an International Investment Portfolio" *Journal of Real Estate Portfolio Management*, American Real Estate Society, California State University. Vol. 14, Number 1, Pages 63-73. March 2008.

Painter, Marvin J. 2007. "The Impact of Management Skills on Farm Incomes in Canada" *Australian Farm Business Management Journal*. Australian Farm Business Management Network. Charles Sturt University, Orange, Australia. Vol. 4, Nos. 1 & 2, Pages 1-13. December 2007.

Painter, Marvin J. 2007. "A Comparison of the Dairy Industries in Canada and New Zealand" *Journal of International Farm Management*. Journal of the International Farm Management Association. Vol. 4, No. 1, Pages 1 – 20. June 2007.

Painter, Marvin J. 2006. "The Financial Benefits of a Canadian Farmland Mutual Fund" *Journal of the American Society of Farm Managers and Rural Appraisers*. American Society of Farm Managers and Rural Appraisers. Vol. 69, No. 1, Pages 40 – 48. October 2006.

Painter, Marvin J. 2005. "A Comparison of Farm Incomes and Wealth in Canada" *Journal of International Farm Management*. Journal of the International Farm Management Association. Volume 3, Edition 1 (on-line journal). (<http://ifmaonline.org>). July 2005.

Painter, Marvin J. 2005. "Returns to Farmland and Farm Labour and Management in Western Canada" *Journal of Farm Management*. Journal of the Institute of Agricultural Management. Volume 12, No. 3. 123-141. University of Reading, United Kingdom. January 2005.

Painter, Marvin J. 2004. "Saskatchewan Wheat Pool" *International Food and Agribusiness Management Review*. International Agribusiness Management Association. Volume 7, Issue 3. 70 - 99. December 2004.

Painter, Marvin J. 2004. "The Impact of Political and Economic Culture on Farmland Values in Western Canada". *Journal of the American Society of Farm Managers and Rural Appraisers*. American Society of Farm Managers and Rural Appraisers (2004 Journal of ASFMRA). 67(1). 112-118. August 2004.

Painter, Marvin J. 2002. "Trucking To Port" *Review of Agricultural Economics*. American Agricultural Economics Association. Volume 24, Number 2, 540-545. December, 2002.

Painter, Marvin J. 2002. "Declining Farmland Values: The Impact of Low Earnings Growth". *Journal of the American Society of Farm Managers and Rural Appraisers*. American Society of Farm Managers and Rural Appraisers (2002 Journal of ASFMRA). 65(1). 99-106. October 2002.

Painter, Marv, Eric Howe, and Kelly Lendsay. 2000. "Managing Saskatchewan's Expanding Aboriginal Economic Gap". *Journal of Aboriginal Economic Development*. Council for the Advancement of Native Economic Development Officers (CANDO, Edmonton) and Captus Press, York University, North York, Ontario. 31-45, May 2000.

Painter, Marvin J. 2000. "Should Saskatchewan Farmland be Part of Your Investment Portfolio?". *Canadian Journal of Agricultural Economics*, Canadian Agricultural Economics and Farm Management Society. Volume 48, 39-50, April 2000.

Painter, Marvin J. 1997. "Saskatchewan Wheat Pool's Transformation from Co-op to Public Corporation: The Farmers' Reaction". *Canadian Journal of Agricultural Economics*, Canadian Agricultural Economics and Farm Management Society. Volume 45, Number 2. 165-174. July, 1997.

Painter, Marvin J. and Richard A. Schoney. 1994. "Determining the Risk Adjusted Earnings Multiplier for Farmland Valuation". *Journal of the American Society of Farm Managers and Rural Appraisers*, 58, 1, 116-124, Denver, Colorado.

13. PAPERS IN NON-REFEREED JOURNALS:

Dobni, D., B. Dobni, and M. Painter. 1996. "Navigating the Route to Privatization". *Business Quarterly*, Western Business School, University of Western Ontario, London, Canada. Volume 60, Number 3, 47-55. Spring 1996. (Editor reviewed).

Painter, Marvin J. 1995. "Taking a WACC at Private Companies". *CA Magazine*, The Canadian Institute of Chartered Accountants, Toronto, Ontario. 35-36. October, 1995. (Editor reviewed).

14. INVITED PAPERS IN PUBLISHED CONFERENCE PROCEEDINGS AND ABSTRACTS:

Kalesnikoff, Doug, Marvin J. Painter, and Gary Young. 1990. "Assessing Income Losses of Grain Farmers." Proceedings of the Saskatchewan Trial Lawyers Association Fall Conference, 1-19. September, 1990, Regina, Saskatchewan.

15. CONTRIBUTED PAPERS IN PUBLISHED CONFERENCE PROCEEDINGS AND ABSTRACTS:

Painter, Marvin J. (2011) "Improving Investment Diversification: Is Farmland as good as Gold?" Proceedings of the 18th International IFMA Congress on Farm Management: Volume 1. March 2011 (on CD). Christchurch, New Zealand. **ISBN: 978-92-990056-6-8**

Painter, Marvin J. (2010) "The Portfolio Diversification Impact of a Farmland Real Estate Investment Trust" Proceedings of the 2010 International Applied Business Research Conference, Clute Institute, Orlando, Florida. January, 2010. **ISSN Number 1539-8757**

Painter, Marvin J. (2009) "Equity Financing and Investment Opportunities in Canadian Primary Agriculture" Proceedings of the 17th International IFMA Congress on Farm Management. July 2009 (on CD). Bloomington, Illinois. **ISBN 978-92-990038-8-6**

Brown, William J. and Marvin J. Painter (2009) "Handling Risk in a Farm Business Plan" Proceedings of the 17th International IFMA Congress on Farm Management. July 2009 (on CD). Bloomington, Illinois. **ISBN 978-92-990038-8-6**

Painter, Marvin J. (2007) "A Model of Entrepreneurship Training and Management Skills Development for Sustainable Economic Growth" Proceedings of the 16th International IFMA Congress on Farm Management. July 2007 (on CD). Cork, Ireland. **ISBN 978-92-990038-7-9**

Brown, William J., Marvin J. Painter and Mark Ferguson (2007) "A Feasibility Study of Contract Finishing of Hogs" Proceedings of the 16th International IFMA Congress on Farm Management. July 2007 (on CD). Cork, Ireland. **ISBN 978-92-990038-7-9**

Painter, Marvin J. (2005) "Canadian Farmers' Adaptation to Declining Commodity Prices" Proceedings of the 15th International IFMA Congress on Farm Management. August 2005 (on CD). Campinas, Brazil.

Painter, Marvin J. (2003) "The Impact of Political Culture on Farmland Values in Canada" Proceedings of the 14th International IFMA Congress on Farm Management. August 2003 (on CD). Perth, Australia.

Painter, Marvin J. (2002) "Efficient Investment in Saskatchewan Farmland" Proceedings of the 13th International IFMA Congress on Farm Management". July 2002 (on CD). Wageningen, The Netherlands

Painter, Marvin J. 1997. "Saskatchewan Wheat Pool's Transformation from Co-op to Public Corporation: The Farmers' Reaction". *Canadian Journal of Agricultural Economics*, Canadian Agricultural Economics and Farm Management Society. December, 1997.

Schoney, Richard A., and Marvin J. Painter. 1993. "The Impact of Limited Arbitraging on Farmland Pricing". (Abstract) *The Canadian Journal of Agricultural Economics*, Canadian Agricultural economics and Farm Management Society. Volume 41, Number 4 (part 1). December, 1993.

16. TECHNICAL REPORTS RELEVANT TO ACADEMIC FIELD:

Nil

17. BOOK REVIEWS:

Nil

18. INVITED LECTURES OUTSIDE U OF S and INVITED CONFERENCE PRESENTATIONS:

Painter, Marvin J. (2008) Personal Financial Planning seminar delivered to Saskatchewan Government, Department of Agriculture. May, 2008, Nipawin, Saskatchewan.

Painter, Marvin J. (2007) "Business and Entrepreneurs" Aboriginal Financial Officers Association of Saskatchewan (AFOA) conference. November, 2007, Saskatoon, Saskatchewan.

Painter, Marvin J. (2006) Delivered five presentations on International Agribusiness at Lincoln University, Christchurch, New Zealand as part of a sabbatical visit.

Painter, Marvin J. (2006) Delivered five lectures to the following: Belgaum Institute of Management Studies (BIMS), Belgaum, India, Institute of Management Studies and Research, Vidyanagar, Hubli, India, Visvesvaraya Technological University (VTU) at Belgaum, India, and a group of local industrialists and business people from the Belgaum commercial district.

Painter, Marvin J. (2005) "The New Era in Agribusiness" Saskatoon Rotary Club. May, 2005, Saskatoon, Saskatchewan.

Painter, Marvin J. (2004) "Agricultural Commercialization and Venture Management" delivered at Tsinghua University, Beijing, China (April)

Painter, Marvin J. (2002) "Personal Financial Planning" Saskatchewan Institute of Agrologists, Regina, Saskatchewan. December, 2002.

Brown, W.J. and Marvin J. Painter. (2002) "Agribusiness Venture Management Teaching and Cases". XVI International Congress of Agribusiness Management, San Luis Potosi, Mexico. May 22-26, 2002.

Painter, Marvin J. (2002). "Farmland as an Investment". University of Saskatchewan Conference, 'Saskatchewan Farmland Ownership Law: A Time for Change?' Feb, 2002, Saskatoon, Saskatchewan.

Painter, Marvin J. (1999). "Should Saskatchewan Farmland be part of Your Investment Portfolio?" Agribusiness Management Development Program Alumni Day. Saskatoon, Saskatchewan. December, 1999.

Painter, Marvin J. (1999). "Personal Financial Planning" Department of Physical Therapy - Seminar as part of the graduating students' 'Professional Issues' series. February, 1996 to 1999.

Painter, Marvin J. (1998). "Economic Analysis of the 1998-99 Federal Budget", KPMG (Peat Marwick Thorne) Budget Seminar, Saskatoon. February, 1998.

Painter, Marvin J. (1998). "Defined benefit Pension or Cash-Out". University of Saskatchewan Administration and Faculty Association, Money Management Seminar, February, 1998

Painter, Marvin J. and Kelly Lendsay (1998). 'Summative evaluation of the Multi-Party Training Plan'. Northern Labour Market Conference. Prince Albert, Saskatchewan. April, 1998.

Painter, Marvin J. and Kelly Lendsay (1998). "Training Northern Aboriginal Clients for Jobs in the Mineral Sector". Fourth Annual Federal-Provincial-Territorial Evaluation Forum, Human Resources Development Canada. Saskatoon, Saskatchewan. May, 1998.

Painter, Marvin J. and Kelly Lendsay (1998). Presentation to the SIAST Board of Directors on Aboriginal Issues in Saskatchewan during the next 50 years. December, 1997

Painter, Marvin J. (1997). "The New Saskatchewan Agribusiness". Federation of Saskatchewan Indian Nations Conference 'Business Partnership Forum', November, Saskatoon, Saskatchewan.

Painter, Marvin J., Kelly Lendsay, and Eric Howe (1997). "Saskatchewan and Aboriginal Peoples in the 21st Century" Federation of Saskatchewan Indian Nations. April, 1997

Painter, Marvin J., Kelly Lendsay, and Eric Howe (1997). "Saskatchewan and Aboriginal Peoples in the 21st Century". Metis Nation of Saskatchewan. May, 1997

Painter, Marvin J. (1997). "Personal Financial Planning for Farmers". Agricultural Institute of Management of Saskatchewan (AIMS) 1997 Conference 'Profiting from Agricultural Change', February, Saskatoon, Saskatchewan.

Painter, Marvin J. (1997). "The Role of Government in Economic Development". University of Saskatchewan Yeltsin Program. April, 1997.

Painter, Marvin J. (1997). "Options for Retirement" University of Saskatchewan Administration and Faculty Association, March, 1997.

Painter, Marvin J. (1996) "Agri-Value-Added Success: Planning and Feasibility Analysis". Presented at a conference entitled, "Creating Aboriginal Wealth with Land-Based Opportunities", sponsored by Farm Credit Corporation of Canada. July 1996

Painter, Marvin J. (1996). "Canadian Tax Policy and Social Programs". University of Saskatchewan Yeltsin Program. April, 1996.

Painter, Marvin J. (1996). "The Role of Government in Economic Development". University of Saskatchewan Yeltsin Program. October, 1996.

Painter, Marvin J. (1995) "Canadian Social Programs and Tax Policy". Witness and Presenter before the House of Commons Standing Committee on Finance - Pre-Budget Consultations. December, 1995

Painter, Marvin J. (1995). "Canadian Tax Policy and Social Programs". University of Saskatchewan Yeltsin Program. September, 1995.

Painter, Marvin J. (1995) "Economic Analysis of the 1995-96 Federal Budget", presented at the KPMG (Peat Marwick Thorne) Budget Seminar, February, 1995.

Painter, Marvin J. (1994) "Discounted Cash Flow Analysis: A Tool of the Trade", Presented at the Institute of Chartered Accountants of Saskatchewan Annual Seminar. October, 1994.

Painter, Marvin J. (1994) "Financing for Profitability", Saskatoon Chamber of Commerce conference, January, 1994.

Painter, Marvin J. (1994). "The Integration of Personal and Business Planning for Home-Based Business". Saskatchewan Conference on Home-Based Business, January, Saskatoon, Saskatchewan. January, 1994.

Schoney, Richard A., and Marvin J. Painter. (1993). "The Impact of Limited Arbitraging on Farmland Pricing". Canadian Agricultural Economics and Farm Management Society Conference, July, Edmonton, Alberta.

Kalesnikoff, Doug, Marvin J. Painter, and Gary Young. (1990). "Assessing Income Losses of Grain Farmers." Saskatchewan Trial Lawyers Association, Fall Conference, September, Regina, Saskatchewan.

19. PRESENTATIONS AT CONFERENCES (NON-INVITED):

Nil

20. PATENTS GRANTED OR PENDING:

Nil

21. RESEARCH GRANT INFORMATION:

Department Head Research Support Program, Research Grant \$5,000. November, 2008.

Edwards School of Business Research Fund Travel Grants for Dissemination

IFMA 2011 Conference Presentation (Christchurch, New Zealand): "Improving Investment Diversification: Is Farmland as good as Gold". \$2,500

IFMA 2009 Conference Presentation (Bloomington, Illinois): "Equity Financing and Investment Opportunities in Canadian Primary Agriculture". \$2,250

IFMA 2007 Conference Presentation (Cork, Ireland): "A Model for Entrepreneurship Training and Management Skills Development for Sustainable Economic Growth". \$2,000

IFMA 2005 Conference Presentation (Brazil): “Western Canadian Farmland Returns to Labour, Management, and Capital”. \$2,000

IFMA 2003 Conference Presentation (Perth, Australia): “The Impact of Economic Culture on Farmland Values”. \$2,000

IFMA 2002 Conference Presentation (Wageningen, Netherlands): “Should Saskatchewan Farmland be Part of Your Investment Portfolio?” \$1,200

22. **ARTISTIC EXHIBITIONS OR PERFORMANCES:**

Nil

23. **PROFESSIONAL PRACTICE AND CONSULTING WORK:**

Professional Publications:

Painter, Marvin J., and Kelly Lendsay. 1998. “An Evaluation of the Multi-Party Training Plan in Northern Saskatchewan”. Report on Aboriginal Participation in Mining: Ninth Annual Report. Published by the Sub-Committee of the Inter-Governmental Working Group on the Mineral Industry. December 1998, pp 31-45.

Painter, Marvin J. and Kelly Lendsay. 1998. “Summative Evaluation of the Multi-Party Training Plan”. Northern Labour Market Committee (Department of Northern Affairs and Department of Post-Secondary Education and Skills Training – Northern Education Services Branch), Government of Saskatchewan.

Painter, Marvin J., John Rigby, Brooke Dobni, James Agarwal, and Dorothy Fiels. 1994. “Saskatchewan Health Data Products”. Department of Health, Government of Saskatchewan.

Management Consulting and Training Projects:

Agriculture Credit Corporation of Saskatchewan (ACS) (January-February 2009). This training program was developed for and delivered to Saskatchewan food processors to enhance skills in value-chain management.

BioVenture Workshop (September, 2008). Business planning workshop in Wilson Centre.

Agribusiness Entrepreneurship Program (January 2006, 2008). This program (formerly called the Agribusiness Management Development Program) focuses on the tools and concepts needed by entrepreneurs in the agribusiness and food industry. The program is a 7-day intensive learning experience with a mix a lectures, cases, competitive simulations and participant presentations (with Brooke Dobni, Tom Allen, and Bill Brown).

Ag-West Bio 2006 and 2007 Workshop Series, “Developing the Business Plan”. Delivered to entrepreneurs in May – June each year. The program included training as well as facilitating the completion of business plans (with Tom Allen and Bill Brown).

Delivered five teaching modules over 7 days at Belgaum Institute of Management Studies (BIMS) MBA program, Belgaum, India. BIMS was the host, at which 3 modules were delivered over 3 days while one module (one day) was delivered in the MBA program at Institute of Management Studies and Research,

Vidyanagar, Hubli, India, one module (one day) was delivered to the MBA program at Visvesvaraya Technological University (VTU) at Belgaum, India, one module (one day) was delivered to undergraduate business students at Shaikh Campus, Belgaum, and one module (one day) was delivered to a group of local industrialists and business people from the Belgaum commercial district.

Ag-West Bio 2005 Workshop Series, “Developing the Business Plan”. Delivered to entrepreneurs in spring of 2005. The program included training as well as facilitating the completion of business plans (with Tom Allen and Bill Brown).

Agribusiness Entrepreneurship Program (January 2005).

Agricultural Commercialization and Venture Management: course delivered at Tsinghua University, Beijing, China for credit in the Agricultural Masters in Business Administration degree program (April/May 2004)

Agribusiness Management Development Program (2003, 2004)

Ag-West Biotech training program entitled, ‘Developing the Business Plan’. Delivered to entrepreneurs in summer/fall 2003. The program included training as well as facilitating the completion of business plans (with Brooke Dobni, Tom Allen, and Bill Brown).

Allan Hills Community Pasture Feasibility Study (financial advisor) for Ducks Unlimited (2003).

Ag-West Biotech training program entitled, ‘Developing the Business Plan’. This was a three-module program delivered to entrepreneurs in summer/fall 2001. The program included training as well as facilitating the completion of business plans. (with Brooke Dobni and Tom Allen)

Agribusiness Management Development Program – This agribusiness training program was developed jointly with five (Marv Painter, Brooke Dobni, Bill Brown, Lillas Brown, and Tom Allen) faculty and staff members from the Colleges of Commerce, Agriculture, and Extension Services. The program was first delivered in the spring of 1999, through a series of four intensive weekend modules to 41 participants from the agribusiness industry. This very successful program has been delivered in 1999, 2000, 2001 and 2002. In 2002 the format was changed to a 7-day intensive program.

Rye Fractionation and Gum Development (with Tom Allen) – business plan and management advisory, including feasibility assessment and a P.O.S. pilot processing trial. (2000)

Saskatchewan Strawberry Plant Producers (with Gary Storey, James Lokken, Tom Ward, and Tom Allen) – business plan development and management and accounting advisory. (2000)

Veterinary Infectious Disease Organization (VIDO) – business plan advisory to management and the Board of Directors. (2000)

Presenter for the Effective Executive Program, Personal Financial Planning Workshop (5 days Annually), 1991 to 1999, College of Commerce, U of S.

Summative Evaluation of the Multi-Party Training Plan 1993-1998. Evaluation of a training-to-employment initiative sponsored by the Mineral Sector Steering Committee of the Northern Labour Market Committee. These committees include membership from the Government of Canada, the Government of

Saskatchewan, Cameco, Cogema, and Cigar Lake Mining Co., and various Aboriginal organizations in Saskatchewan. (1998)

Philom Bios – one-day workshop for managers and employees on personal financial planning. (1998)

Sask. Water Management Training Program: Two-day Seminar on Business Planning and Venture Management, February, for Sask. Water, Province of Saskatchewan. (1998)

Co-Chair of the Joint Agribusiness Planning Committee, a committee which developed and presented a proposal for an MBA in Agribusiness and the development of an Agribusiness Centre at the University of Saskatchewan. 1996-98

Presenter for the Goodspeed Management Workshop, Venture Management, 1997, College of Commerce, U. of S.

Seminar (with Kelly Lendsay and Eric Howe) on Aboriginal Issues in Saskatchewan – presented at the Department of Agricultural Economics Seminar Series for the College of Agriculture. Fall, 1997.

Saskatoon Star Phoenix – Marketing survey of 1,200 homes in Saskatoon and District. (1997)

Member of the Masters in International Marketing Administration (MIMA) Committee - committee to develop and deliver a new masters program to Assumption University, Thailand. 1996-97

Valuation, Investment, and Financing Issues for Publicly Traded Companies – one day seminar presented to the Saskatchewan Wheat Pool Board of Directors. (1997)

Aboriginal Economic Impact Study: Impact of the Changing Aboriginal Population on the Saskatchewan Economy: 1995 – 2045. This project was completed for the Federation of Saskatchewan Indian Nations and the Metis Nation of Saskatchewan. This report became part of an FSIN sponsored book entitled; **Saskatchewan and Aboriginal Peoples in the 21st Century: Social, Economic and Political Changes and Challenges**. Five thousand copies of this book were made available for sale to the public in Canada. (1997)

Sask. Water Management Training Program: Two-day Seminar on Business Planning and Venture Management, January, for Sask. Water, Province of Saskatchewan. (1997)

Saskatchewan Agricultural and Food – 4 day training program on agricultural equity investment analysis, feasibility studies, and business planning. (Jan. – Feb. 1996)

Motherwell Homestead National Historic Site – tourism feasibility study for the expansion of the facility. (1996)

Venture Management: Building Your Business with a Business Plan – co-developed this program that uses a series of lectures and workshops to assist organizations in developing their business plans. (1996)

Department of Computing Services – delivered a 2-day training program (offered in June and August) entitled “Venture Management: Building Your Business with a Business Plan”. (1996)

Developed Proposal for the University of Saskatchewan Agri-Business Development Centre – this organization is in the development stage and will be devoted to offering agri-business education and applied research assistance in the agriculture and agri-food industry. (1996)

Developed the College of Commerce ‘Entrepreneurial Assistance Program’, and co-developed the ‘Aboriginal Entrepreneurial Assistance Program’. These programs offer a series of seminars and workshops over an extended period of time to assist entrepreneurs as they develop their marketing research, feasibility analysis, and business plans. The program also assists entrepreneurs in the implementation of their business plans. (1996)

Report on Canadian Interest Rates – Report prepared for and presented in The Court of Queen’s Bench on the appropriate real discount rate to be used for valuing personal injury losses. (1995)

Developed Business Plan for College of Commerce Business Advisory Services. (1995)

Canadian Co-operative Association – Co-op Enterprise Development Youth. Consulted with four groups of individuals to assist them in developing business plans for new ventures. (1995)

Saskatoon Airport Transitional Plan – Developed a transitional plan for the Saskatoon Airport to move from a government controlled and funded operation to a private enterprise. (1995)

Presenter for the Goodspeed Management Workshop, Personal Financial Planning, 1995, College of Commerce, U. of S.

Presenter for the Institute of Chartered Accountants of Saskatchewan, Seminar on Business Valuation (Annual Seminar), 1990 to 1995, Seminar for preparation for the Uniform Final Exam for Chartered Accountants.

Survey of Saskatchewan Wheat Pool Members on the Proposed Changes in Ownership Structure for the Saskatchewan Wheat Pool. (October, 1995)

Saskatchewan Health Data Products Market Research Study: Marketing Research Study for Saskatchewan Health – involved market research and strategy considerations for producing and marketing Saskatchewan Health data products internationally. (1994)

A Report on the Agricultural Implement Industry in Saskatchewan and Canada – involved a detailed analysis of past and current trends and the estimated future growth in the industry. (1993)

Personal Financial Planning – developed and presented the College of Commerce Personal Financial Planning Program, which includes seminars, workshops, and completing hard copy personal financial plans for clients. (1993 to present)

Community Based Land Trusts in Saskatchewan – involved social and economic assessment of a new equity financing policy for Saskatchewan farmland, including the portfolio and diversification analyses associated with farm and non-farm investment in Canada. (1992 – 93)

Tourism feasibility study, Seager Wheeler Tourism Farm – economic and financial feasibility related to capital and operating budgets. Included the development of a project specific integrated financial planning model. (1992)

Financial feasibility, private daycare centre in Saskatoon – involved cash flow and risk assessment for a proposed private daycare centre. (1992)

Economic and Financial Feasibility, Muskoday Indian Reserve – involved the feasibility analysis for a proposed retail centre, which included marketing, human resource, and financial planning. (1992)

Business Plan, North West Saskatchewan Municipalities Association – involved the construction of a business plan for a wood harvesting operation in northern Saskatchewan. Included were a marketing plan, production and operations plan, human resources plan, and financial plan, for a five year projection period. A complete financial and business risk analysis was included. (1991)

Forestry Farm Park and Zoo Master Development Plan for the City of Saskatoon – member of a multi-disciplinary team responsible for the preparation of a master plan for the zoo. Responsible for development of an economic/financial feasibility computer model and analysis as well as financing plans. Participated in a focus group workshop and public open house. (1991)

Economic Feasibility Study, Saskatchewan Woodlot Association – involved the construction of an economic/accounting computer model to assess the feasibility of various woodlot operations in Saskatchewan. The objective was to develop reasonable inputs, an expected future output, and recommend as to feasibility for each operation. (1990)

Business Planning, Intercontinental Packers Ltd. – involved working with middle and top management in an advisory role, for the ongoing re-assessment of their business plan. The objective was to recommend new ideas and methods which could be implemented in the management information system and business plan. (1989 – 90)

Business Plan Evaluation, Western Diversification Office, Saskatoon – involved critical assessment of business plans being submitted for W.D. funding, which required recommendations as to economic and financial feasibility. The plans being evaluated included Saska Pasta (proposed pasta plant for Saskatoon and Swift Current), and three ethanol production plants, including the Pound-Maker plant at Lanigan. (1988 – 90)

Agricultural Equity Financing Policy, Government of Saskatchewan – involved a lengthy study of the feasibility and desirability of an equity financing project for Saskatchewan agriculture. Included economic assessment and optional financing plans, as well as the social implications of new policy. (1988 – 89)

Development of an integrated planning model, Saskatchewan Government Insurance (SGI) – involved the assessment of an SGI business plan which included expansion into other provinces in Canada. (1988 – 89)

Regional Economic Development – involved area opportunity surveys for two Rural Development Corporations in Saskatchewan, North Fourty RDC and Sask. Central RDC. Included the assessment of economic and social needs for each RDC and recommendation of opportunities that should be pursued. (1988 – 90)

Assessing Pecuniary and Non-pecuniary Losses due to Injury – forensic cases which involved assessing the dollar value of economic losses due to injury or death, for business, farm, and personal cases, including testifying in court. (1988 – 1995)

Business Valuation – involved in the estimation of value of two large Saskatchewan businesses. This included an explanation of the theory and methodology used, as well as a calculation of current market value for each business, for forensic purposes. (1989 –1995)

Presenter for Federal Business Development Bank for the following workshops:

- The Balance Sheet as a Management Tool (1988 - 90)
- Business Planning (1989)
- Asset Management (1989)
- Working Capital Management (1990)
- How to Read Financial Statements (1989 - 90)

Acted as Supervisor on the following applied research projects (student completed projects):

1. Sweet Leaf Boutique – Business Plan (2011)
2. Closet Styles – Business Plan (2011)
3. Oasis Spa – Business Plan (2011)
4. Mount Blackstrap Ski Resort – Business Plan (2011)
5. Fresco Interiors – business Plan (2011)
6. Indulge – Business Plan (2011)
7. Living Skies Organic Birdseed – Business Plan (2011)
8. OZ Innovations – Business Plan (2011)
9. Musical Reality – Business Plan (2011)
10. Maple International Education – Business Plan (2011)
11. First Nations Marketing – Business Plan (2011)
12. Dream Homes – business Plan (2011)
13. WokBox – Business Plan (2011)
14. Along the Bank – Business Plan (2011)
15. Café Hut – Business Plan (2011)
16. Revival Auto Restoration – Business Plan (2011)
17. Kent and Sons Masonry – Business Plan (2011)
18. Venice House – Business Plan (2011)
19. THLC Overseas Leisure Centre – Business Plan (2011)
20. RPM Motor Sports – Business Plan (2011)
21. Commercial Airlines Services – Business Plan (2011)
22. U-Brew beer and Wine – Business Plan (2100)
23. Ken’s Men’s Accessories – Business Plan (2011)
24. Tranquil Landscaping – Business Plan (2011)
25. Shoes and Booze – Business Plan (2011)
26. Green City Growers – Business Plan (2011)
27. SPIN Farming – Business Plan (2011)
28. White Adrenaline Rapids – Business Plan (2011)
29. Thai Tai Subs – Business Plan (2011)
30. Blo Dry Bar – Business Plan (2011)
31. Store at Your Door – Business Plan (2011)
32. Big Rock Restaurant – Business Plan (2011)
33. iAccountant – Business Plan (2011)
34. Jelly Modern Doughnuts – Business Plan (2011)

35. VerEco Homes – Business Plan (2011)
36. Travel Specialists – Business Plan (2011)
37. Generation Health – Business Plan (2011)
38. Crave Cupcakes – Business Plan (2011)
39. Downtown Dawgs – Business Plan (2011)
40. Underarm Icing – Business Plan (2011)
41. English Now – Business Plan (2011)
42. The Deli Company – Business Plan (2010)
43. Coldwater Creek – Business Plan (2010)
44. Corry Clean – Business Plan (2010)
45. Zip River Adventures – Business Plan (2010)
46. Bakers Narrows Lodge – Business Plan (2010)
47. Snuggle Bug Diaper Cakes – Business Plan (2010)
48. Four Paths Consulting –Business Plan (2010)
49. Davison Homes – Business Plan (2010)
50. The Legends – Business Plan (2010)
51. Pigment Salon – Business Plan (2010)
52. Skins – Business Plan (2010)
53. Modpacks – Business Plan (2010)
54. An Appealing Affair – Business Plan (2010)
55. The Next Level Party Promoters – Business Plan (2010)
56. Fusion Designs – Business Plan (2010)
57. T-LOGG – Business Plan (2010)
58. Friends of the Family – Business Plan (2010)
59. Freshtrax – Business Plan (2010)
60. Circuit Saskatchewan – Business Plan (2010)
61. Snair – Business Plan (2010)
62. The Pocket Fidget – Business Plan (2010)
63. aTraction – businessPlan (2010)
64. EcoShop – Business Plan (2010)
65. Where’s My Bus? – Business Plan (2010)
66. Aritzia Saskatoon – Business Plan (2010)
67. At the River – Business Plan (2010)
68. BioBoyz Bio Diesel – Business Plan (2010)
69. Deuces Wild – Business Plan (2010)
70. Dinner Rush – Business Plan (2010)
71. Evolution Development – Business Plan (2010)
72. Headstart Daycare and Learning – Business Plan (2010)
73. In and Out Car Wash – Business Plan (2010)
74. O Noir Montreal – Business Plan (2010)
75. Pure Nail Bar – Business Plan (2010)
76. Salveo Fitness – Business Plan (2010)
77. Shine Coffee House – Business Plan (2010)
78. Slice – Business Plan (2010)
79. Soup du Jour – Business Plan (2010)
80. Stanley Bark on the Park – Business Plan (2010)
81. Tempo Probiotics – Business Plan (2010)
82. Truly Scrumptious Cake Co. –Business Plan (2010)
83. Twist Bootcamp – Business Plan (2010)
84. The Kid’s Table – Business Plan (2010)

85. The Cupcake Conspiracy – Business Plan (2010)
86. Tim Horton’s – Business Plan (2010)
87. Taco Bell – Business Plan (2010)
88. EnviroWood – Business Plan (2010)
89. Auto IQ – Business Plan (2010)
90. AA Audio Visual – Business Plan (2009)
91. Designs by Kendra – Business Plan (2009)
92. Fresh Water Flash Freezers – Business Plan (2009)
93. Isaie Bicycles – Business Plan (2009)
94. J&J Home Builders Ltd. – Business Plan (2009)
95. La Scandinave – Business Plan (2009)
96. Metro – Business Plan (2009)
97. On-Line Forest Solutions – Business Plan (2009)
98. Poplar Lodge – Business Plan (2009)
99. Prairie Sunrise Retirement Centre – Business Plan (2009)
100. Reel Power – Business Plan (2009)
101. River Landing Village Spa – Business Plan (2009)
102. Second Home Inc. – Business Plan (2009)
103. Shrink and Grow – Business Plan (2009)
104. STAR Solutions – Business Plan (2009)
105. The Panini Gallery – Business Plan (2009)
106. White Birch Assisted Living – Business Plan (2009)
107. Wishing Stone – Business Plan (2009)
108. T-Bones – Business Plan (2009)
109. Shaw Tailors – Business Plan (2009)
110. Sephora – Business Plan (2009)
111. One Yoga – Business Plan (2009)
112. Lakewood Active Living – Business Plan (2009)
113. Brewsters – Business Plan (2009)
114. Bodo Fitness – Business Plan (2009)
115. The Noodle Box – Business Plan (2009)
116. The Halal – Business Plan (2009)
117. Snap Fitness – Business Plan (2009)
118. Sinful Sweets – Business Plan (2009)
119. Regina Golf Dome – Business Plan (2009)
120. Pure Petals – Business Plan (2009)
121. Green Fine Salad – Business Plan (2009)
122. Chuck E Cheese – Business Plan (2009)
123. Break Free Events – Business Plan (2009)
124. Triple Flip – Business Plan (2009)
125. The Eye Spa – Business Plan (2009)
126. Starbucks (U of S) – Business Plan (2009)
127. Popeyes – Business Plan (2009)
128. Gelato Mobile – Business Plan (2009)
129. EnviroClear – Feasibility Study (2009)
130. Chili’s Restaurant – Business Plan (2009)
131. Booster Juice – Business Plan (2009)
132. Prairie Biofuels – Feasibility Study (2008)
133. Two Steps Restaurant – Business Plan (2008)
134. North American Machine Manufacturing – Feasibility Study (2008)

- 135.Greenstay Hotel – Busienss Plan (2008)
- 136.Green Eco Gym – Business Plan (2008)
- 137.Delta Point Wireless – Business Plan (2008)
- 138.Corner Office – Business Plan (2008)
- 139.Hiway 32 Feeders – Business Plan (2003)
- 140.Poundmaker Pea Fractionation – feasibility study (2003)
- 141.Prairie Pulse Processing – Business Plan (2003)
- 142.Pumpkin Meadows Processing – Business Plan (2003)
- 143.North Country Organics – Business Plan (2003)
- 144.South Valley Winery – Business Plan (2003)
- 145.Saskatoba Swine Inc. – feasibility study (2003)
- 146.Waste Heat Greenhouse – feasibility study (2002)
- 147.Evergreen Acres – Business Plan for Christmas Tree Farm (2002)
- 148.Excel Consulting – Business Plan for Agronomic Consulting (2002)
- 149.Prairie Pride Retreat – Business Plan for agricultural vacation ranch (2002)
- 150.Saskatchewan Pioneer Challenge – Business Plan for agricultural immersion tourism (2002)
- 151.From the Root Up – Business Plan for a Herbal Processing Company (2002)
- 152.Freedom Farm – Business Plan for an Organic Farm (2002)
- 153.Triple C – Feasibility Study for a virtual cow-calf operation (2002)
- 154.Western Canadian Beef Exporters – Business Plan (2002)
- 155.NorthWest Feeders Ltd. – Beef Feedlot Business Plan (2002)
- 156.Virtual Prairie Feeders – Feasibility Study (2002)
- 157.Ceres Farms Incorporated – Business Plan (2002)
- 158.Food and Nutraceutical Bio-Safety Testing Centre – Feasibility Study (2001)
- 159.Carolinny Sprouts Ltd. – Organic Sprouts Processing Business Plan (2001)
- 160.Biostuff Corporation – Hog Biodigester Feasibility Study (2001)
- 161.River View Orchards – Fruit Production Business Plan (2001)
- 162.Tree Bien Seedling Nursery – Business Plan (2001)
- 163.CUTO Enterprises – Cucumber and Tomato Processing Business Plan (2001)
- 164.Saskatchewan Gryenders Extraction – Business Plan (2000)
- 165.Cover-All Building Systems – The Titan Building Series Marketing Study (1999)
- 166.Co-operative Trust Company of Canada – Telecommunications Review (1999)
- 167.Saskatoon Diesel services Ltd. – Machine Shop Marketing Plan (1999)
- 168.Nikad Interactive Solutions Inc. – Interactive Electronic Technical Manuals (IETM's) Feasibility in the AgBiotech Industry (1999)
- 169.Miramar Restaurant – Marketing Research Study (1998)
- 170.Mid-Sask Pork Inc. – Business Plan for a 12,000 farrow-to-finish hog operation (1997)
- 171.StarBucks Hunt Farm – Business Plan for a white-tail deer hunt farm (1997)
- 172.PEACO Pea Processing Company – Business Plan for a Pea Processor in Saskatchewan (1997)
- 173.Teck-Ag Cooperative – Business Plan for a spice production and processing operation (1997)
- 174.Strawtegitic Inc. – Business Plan for a strawboard plant in Saskatchewan (1997)
- 175.Sask Ultra Sound Services – Business Plan (1997)
- 176.Smith Creek Saskatoon Berry Farm – Business Plan for Saskatoon Berry production and processing (1997)
- 177.Batoche Bed and Breakfast – Tourism Business Plan (1996)
- 178.Seed and Feed Wholesale and Retail Operation – Business Plan for New Start-up (1996)
- 179.Arthur Grey Career Consulting – Business Plan (1996)
- 180.Hitachi Canadian Industries Ltd. – North American marketing research project for electrical generators (1996)
- 181.Canadian Social Program Review – Planned Social Program Reform in Canada (1994)
- 182.A Proposal for Economic and Social Policy Reform in Canada (1994)

Reviews Completed

Reviewer for International Journal of Agricultural Management: “Job creation in rural areas of the European Union: Opportunities and Threats”. August 2011.

Reviewer for the 18th International IFMA Congress on Farm Management. (March 2011) Christchurch, New Zealand:

- “Measuring Scope Efficiency For Crop And Beef Farms”
- “The Influence Of Advanced Technology On Machinery And Land Management Decisions”
- “Assessing Market Orientation And Firm Performance Across Value Disciplines In The Illinois Beef Sector”
- “Evaluation Of Basic White Maize Pricing Strategies Vs Spot Market Pricing Strategies”

Reviewer for the Journal of International Farm Management. – “Examining the socio-economic factors affecting willingness to adopt bioenergy crops”. December 2010

Reviewer for the Journal of International Farm Management. – “Managerial Organization of U.S. Farms: Importance for Classifying Farms and Evaluating the Distribution of Farm Payments”. April 2010.

Reviewer for the Journal of International Farm Management. – “Relative Technical and Cost Efficiency of No-Till Farms”. January 2010.

Reviewer for the Journal of International Farm Management. – “Persistence in Financial Performance”. January 2010.

Reviewer for the 17th International IFMA Congress on Farm Management. (July 2009) Bloomington, Illinois. **ISBN 978-92-990038-8-6**

Reviewer for the Canadian Journal of Agricultural Economics – “Farm Tractor Depreciation Methods: Management and Policy Implications”. 1998.

Reviewer for Canadian Academic Accounting Association Conference – reviewed two papers on Tax Policy in Canada. May, 1998.

Review of “A Decision Approach to Personal Financial Planning”. A proposal from McGraw-Hill Ryerson Limited, May, 1996.

25. DEPARTMENTAL AND COLLEGE COMMITTEES:

Executive Committee 2011-12

Undergraduate Curriculum Committee 2011-12

Executive Committee 2010-11
 Ad-hoc Committee on Merit review, Co-Chair, 2010-11
 Undergraduate Curriculum Committee 2010-11
 Agribusiness Program Committee (College of Agriculture and Bioresources) 2007-present
 Wilson Centre for Entrepreneurial Excellence: Entrepreneurship Minor Committee 2008-present
 Executive Committee 2009-10
 Undergraduate Curriculum Committee 2009-10
 College Review Committee 2008-09
 Executive Committee 2008-09
 MBA Committee 2008-09
 Wilson Centre for Entrepreneurial Excellence: Acting Director 2007-08
 Associate Dean of Professional Programs Search Committee 2008
 MBA Committee 2007-08
 Chair, MBA Term 2 & 3 Curriculum Committee (prepare new T2&3 curriculum) 2005-06
 Entrepreneurship Minor for College of Arts & Science Committee 2005-06
 MBA Committee 2005-06
 Chair, MBA Agribusiness Committee 2005-06
 Entrepreneurship Minor for College of Arts & Science Committee 2004-05
 MBA Committee 2004-05
 Chair, MBA Agribusiness Committee 2004-05
 MBA Committee, 1998-99, 2000-01, 2001-02, 2002-03, 2003-04
 Chair, MBA Agribusiness Committee, 2003-04
 Undergraduate Curriculum Review Sub-committee – Business Economics, 2004
 Continuing Education Committee, 1998-99
 MBA Committee, 1997-98
 Continuing Education Committee, 1997-98
 MBA Committee, 1996-97
 Continuing Education Committee, 1996-97
 Co-Chair, Joint Agribusiness Planning Committee, 1996-97
 Chair, Service and Resource Generation Committee, Department of Accounting, 1996-97
 Continuing Education Committee, 1995-96
 College of Commerce M.B.A. Committee, 1994-95
 Curriculum Review Sub-Committee, 1994-95, Developed New Government Policy Course
 Curriculum Review Sub-Committee, 1994-95, Developed New Agricultural Business Theme and Ag
 Business Capstone Course
 College of Commerce M.B.A. Committee, 1989-90
 College of Commerce Extension Education Committee, 1983-85
 College of Commerce Scholarship Committee, 1977-78

26. UNIVERSITY COMMITTEES:

STM Finance and Investment Committee 2008 - present
 Member of University Review Committee 2005-06
 Member of University Review Committee 2004-05

27. PROFESSIONAL AND ASSOCIATION OFFICES AND COMMITTEE ACTIVITY OUTSIDE:

Member of the Editorial Board, International Journal of Agricultural Management, 2011 - present

Member of the Raj Manek Mentorship Program Board (ESB Representative) 2011 - present

Member of the International Farm Management Association (IFMA). 2002 - present.

Member of the International Food and Agribusiness Management Association (IAMA). 2003 to 2005.

Director for the Saskatchewan Chapter of the Canadian Association of Management Consultants. 1999-2001.

28. PUBLIC AND COMMUNITY CONTRIBUTIONS:

Saskatoon Star Phoenix Interviews:

August 25, 2011	Potash Corp takeover attempt by BHP
February 11, 2004	Health Care Unions in Saskatchewan
September 5, 2001	Aboriginal Economic Development in Saskatchewan
April, 1999	Student Provincial Budgets 1999/2000
December 12, 1998	Sask. Gov't policy on jobs and the 'brain drain'
December 4, 1998	Student Provincial Budgets 1999/2000
April, 1998	Market Based Tuition Programs at the U. of S.
February, 1998	Foreign Investment Rules for RRSP's?
September, 1997	FSIN Book
March, 1997	Response to the Saskatchewan Provincial Budget
November, 1996	Student Federal Budget 1997
March, 1996	Economic Growth in the Saskatchewan Economy
November, 1995	Municipal Tax Issues
June, 1995	Economic and Social Impact of Provincial Election
March, 1995	City of Saskatoon Municipal Budget for 1995-96
February, 1995	RRSP Planning
January, 1995	Municipal Gas Tax in Saskatchewan
October, 1994	State of the Agricultural Industry in Saskatchewan
September, 1994	Privatization of the Potash Corporation of Saskatchewan
January, 1994	Underground economy in Canada
October, 1993	1993 federal election results
January, 1988	RRSP's and personal financial planning

Other Media Interviews:

AGCanada.com – interview on farmland investment trends in Canada. September 2011 (<http://www.agcanada.com/content/Today-s-News/Article.aspx?ID=41274>)

Alberta Oil Magazine – interview for an article on the Wilson Centre for Entrepreneurial Excellence 2007.

Planet 21 Magazine – Interview on economic development for South Downtown Saskatoon. July 3, 2003.

CTV – Saskatoon Television Interview about Comm 303 students budgets. April 2003.

Western Producer (Karen Briere) – “SWP Financing could be last chance”. January 10, 2003.

CBC Radio (Lindsay Thorson) – Sask Wheat Pool Debt Restructuring. January 9, 2003.

CBC (French) Television (Donny Therrien) Regina – Sask Wheat Pool's proposed changes in ownership structure. October 31, 2002.

CBC Radio (Rosalee Wolofsky) – Sask Wheat Pool put on credit watch. October 24, 2002.

CBC Radio (Rosalee Wolofsky) – Sask Wheat Pool share price falls below \$1.00. September 20, 2002.

CBC Radio (Lindsay Thorson) – reaction to Saskatchewan Wheat Pool layoff of 200 employees. September 17, 2002.

Regina Leader Post – reaction to the Alternative Budget: should corporate capital taxes be raised? March 25, 2002

CBC Radio (Rosalee Wolofski) Sask Wheat Pool: Return to Profitability? March 13, 2002

CKOM Radio interview about health care reform and Premier Calvert’s response about raising the PST to finance health care. February, 2002

CBC Radio (Rosalee Wolofski) on the SWP and FCC financing deal to reduce SWP accounts receivables. January 16, 2002

CJWW Radio – Comm 303 student budget response. Nov. 30, 2001

CBC Radio (Lindsay Thorson) on layoff of Sask. Wheat Pool workers. Sept. 12, 2001

CBC Radio (Rosalee Wolofski) on Sask. Wheat Pool year-end financial results. Sept. 12, 2001

CBC Radio (Peter Dueck) on Sask Wheat Pool future prospects. April 3, 2001.

CBC Radio (Peter Dueck) on Sask Wheat Pool financial results. March 15, 2001.

CBC Radio (Rosalee Wolofski) on Sask Wheat Pool bond rating downgrade. Feb. 14, 2001.

Western Producer interview on Farm Corp. Marketing Ltd. Dec. 15, 2000.

CBC Radio (Rosalee Wolofski) on AIDA and NISA for farmers. Oct. 23, 2000.

CBC Radio (Sheila Coles) on Saskatchewan Wheat Pool emergency loan. September 21, 2000.

CBC Radio (Sheila Coles) on Saskatchewan Wheat Pool financial performance. September 15, 2000.

CBC Radio (Lindsay Thorson) on Saskatchewan Wheat Pool financial performance. March 7, 2000.

Western Producer (Roberta Rampton) for ‘Hemp Company Lacked Marketing Plan’. March 2, 2000.

Western Producer (Roberta Rampton) ‘Risk Knowledge Crucial for Penny Stocks’. February 24, 2000.

CBC Radio (Sheila Coles) on the future of Sask. Wheat Pool (financial distress) February 17, 2000.

CTV (Doug Lett) interview on the Agribusiness Management Development Program and international agricultural issues. February 12, 2000.

CTV (Doug Lett) interview on value-added agribusiness in Saskatchewan. January 29, 2000.

Global Television News on the Agribusiness Management Development Program. March 28, 1999

Global Television News interview on the declining savings rate in Canada and Canada’s high taxation rates. February 11, 1999.

Western Producer interview on the newly elected Canadian Wheat Board (CWB) Board of Directors. December 11, 1998.

Global Television News interview on Student provincial Budgets. December, 1998

STV Television News interview on Student Provincial Budgets. April, 1998.

CBC Television Interview, Preview of Upcoming student provincial budget. March, 1998.

CBC Television (20 minute program with 8 Tax 315 students) - Student Provincial Budget 1998/99. March, 1998.

CBC Television Interview, Response to the 1998/99 Canadian Federal Budget. February, 1998.

CBC Radio Interview, ‘Falling Value of the Canadian Dollar due to the Asian Economic Crisis - the Impact on Saskatchewan’. January, 1998.

CBC Radio Interview, ‘Lessons to be learned from the stock market crash of October 27, 1997’. October, 1997.

CBC Radio Interview, Church taxation issues in the City of Moose Jaw. Should Church property be taxed if it is being used for commercial purposes? September, 1997.

CBC Television Interview about the release of an FSIN sponsored book entitled **Saskatchewan and Aboriginal Peoples in the 21st Century: Social, Economic and Political Changes and Challenges.** September, 1997.

CBC Radio Interview, Humboldt Flour Mills: Reaction to Revenue Canada Ruling, August, 1997

CJWW Radio, ‘Let’s Talk Saskatchewan’, Panel discussion on the Federal Election, June, 1997

CJWW Radio, 'Let's Talk Saskatchewan', Panel discussion on the Saskatchewan Provincial Budget, March 1997
 CJWW Radio Talk Show, 'Let's Talk Saskatchewan', Panel discussion on the impacts of the Federal Budget 1997. Other panel members: Morris Bodnar MP, Chris Axworthy MP, Allan Kerpan MP, and Paul Kopas, department of Political Studies, U. of S. February, 1997
 STV News Interview on Student Federal Budget 1997, November, 1996
 Saskatoon Sun, interview about the Student Federal Budget 1997, November, 1996
 CBC Radio - Morning Edition - discussion on monetary policy, unemployment, and the federal government debt. October, 1996
 University of Saskatchewan International Promotional Video, "A University for the World" (one of the presenters) September, 1996
 CBC Television News Interview on the Saskatchewan Wheat Pool Share Offering, April, 1996
 STV News Interview on Student Federal Budget 1996/97, December, 1995
 CJWW Radio Interview on Corporate Tax Freedom Day in Canada and Saskatchewan, January, 1995.
 Shaw Cable 10, one-half hour televised interview on Canada's Debt Crisis, October, 1994.
 CFQC Saskatoon Television Interview, May 1994, Canada's Economic Competitiveness and Social Programs.

29. NOT UNIVERSITY RELATED:

30. EXTENSION:

- Canadian Council for Small Business and Entrepreneurship (CCSBE): attended conference in November, 2007 in Kelowna, B.C.
- National Consortium of Entrepreneurship Centres (NCEC): attended annual conference in October, 2007 in Syracuse, New York.
- Canadian Association of Family Enterprise (CAFÉ): member of selection committee for Family Business of the Year and made presentation at awards dinner on Entrepreneurship (November 2007).
- 2002-03 Student Provincial Budgets: 8 provincial budgets completed and delivered to the Ministers of Finance, Eric Cline and Jim Melenchuk.
- 2001-02 Student Provincial Budgets: 8 provincial budgets completed and delivered to the Minister of Finance, Eric Cline.
- 2000-01 Student Provincial Budgets: 8 provincial budgets completed and delivered to the Minister of Finance, Eric Cline.
- 1999 Student Provincial Budgets:
 'Ensuring a Balanced Future', Building Success Together', and 'Leaving Our Mark on the Millennium'.
- Developed and Delivered new course BAC 36: Personal Financial Planning for the Business Administration Certificate Program (1999)
- 1998 Student Provincial Budgets:
 'A Plan for Tomorrow and Beyond', 'Unlocking Our Potential', Taking Saskatchewan by Storm', and Developing Our Future'.
- Developed and Delivered new course MPACC 809.3: Entrepreneurship and Small Business Management for the Masters in Professional Accounting program (1998)
- Developed and Delivered new course Comm 303.3: Government Policy in Canada (1998)

- Developed new course Commerce 492.3: Agribusiness Venture Management and delivered first offering Fall, 1997.
- Developed and presented the College of Commerce Personal Financial Planning Program. (1994 to present)
- Seminar on Personal Financial Planning (6 hrs), MBA Student Society, University of Saskatchewan, April, 1994, 1997
- Developed new course for MIMA, 'International Venture Management', 1997
- Masters in Professional Accounting Program - developed 'Entrepreneurship' course proposal for MPACC (1997)
- Cameco Management Development Program - supervised two days of the management development training program. (1996)
- House of Commons Standing Committee on Finance - advised students who appeared as witnesses at the hearings. November, 1996
- Presentation: 'Post-Secondary Education Funding and Fiscal Federalism', University of Saskatchewan "Issue of the Month". Presentation to Saskatoon Media, April, 1996
- College of Commerce Business Clinics - Assisted in the Design, Implementation, and On-going Operation. The Business Clinics were a joint effort of the College of Commerce and Saskatchewan Economic Development. 1995-1996.
- College of Commerce Student Provincial Budget - advisor for the preparation of a Saskatchewan Provincial Budget. This budget is presented at a public event, with a response from a government or business official (Saskatchewan Finance Minister). 1994 to 1997.
- College of Commerce Student Federal Budget - advisor for preparation of a Canadian Federal Budget. These budgets are presented at a public event where external participants from business, government, labour, and the community at large are present to critique the budgets and vote their preferences. 1995, 1996.
- Part Time Instructor, September, 1988 to December, 1992, Business Administration Certificate Course, Finance, U of S Extension.
- Part Time Instructor, September, 1979 to April, 1981, Accounting, Economics and Quantitative Analyses, St. Peter's College, Muenster, Saskatchewan. St. Peter's College is a University of Saskatchewan Affiliate.